

**Ming-Jer Chen** (Ph.D. & MBA, University of Maryland; B.S., National Chung-Hsing University in Taipei) is the Leslie E. Grayson Professor of Business Administration at the Darden School at the University of Virginia.

Dr. Chen, known for his pioneering work in competitive dynamics, is the author of many articles on business strategy and competition. His work has been published in major scholarly journals, including *Academy of Management Journal*, *Academy of Management Review*, *Administrative Science Quarterly*, *Management Science*, *Social Forces*, and *Strategic Management Journal*. He has the distinction of having twice received the Best Paper Award (1993 and 1995) from the Academy of Management's Business Policy and Strategy Division as well as the 1996 *Academy of Management Review* Best Paper Award and 2008 *Journal of Management Inquiry* Best Paper Award.

Dr. Chen has served as associate editor of *Academy of Management Review*, the Chair and Program Chair of the Academy's Business Policy and Strategy Division, and on the editorial boards of *Academy of Management Journal*, *Organization Science*, *Strategic Organization*, and *Strategic Management Journal*.

Beyond the realm of academics, Dr. Chen is an active international consultant and speaks frequently to the business media, international business organizations, and at executive training programs around the world. Recent executive teaching and consulting clients include FedEx, Rolls-Royce, Merck, Untied Technologies, Timken, DuPont, Morgan Stanley, AIG, BOC Gases, HSM, Munich Re, AUO, and BenQ.

Dr. Chen's book *Inside Chinese Business: A Guide for Managers Worldwide* (Harvard Business School Press, 2001/3) was reviewed by *Foreign Affairs*. He has contributed to the East-West dialogue on business and management through his addresses to business groups internationally, including a keynote speech to the World Economic Forum's China Business Summit 2000 in Beijing and his speeches in 2004 at the USChina Executive Summit in New York and the Hamburg Summit, and in 2006-2007 at HSM forums in Argentina, Brazil, and Italy.

Dr. Chen has taught management professors from each of the MBA programs in the People's Republic of China at the invitation of the National MBA Education Advisory Committee (1997 and 2006), and has conducted workshops for strategy and international business scholars in Taiwan at the invitation of the National Science Council (2004-7).

Formerly the founding director of the Global Chinese Business Initiative at the Wharton School, University of Pennsylvania (1997-2001), Dr. Chen was on the faculty of the Graduate School of Business, Columbia University (1989-1996). In addition to his appointment at Darden, he is a Senior Fellow of the Asia-Pacific Institute of Business at the Chinese University of Hong Kong, and a Visiting Professor of Management at the Imperial College of Science, Technology and Medicine in the UK.